



PROSPECTUS 2024



FOUNDATION

BACHELOR'S

HNDs

MASTERS'S

Welcome to UNISTEM

UNISTEM is a leading higher education institution in Colombo, Sri Lanka, dedicated to fostering academic excellence and holistic student development. Established in 2008, UNISTEM has grown into a prestigious institution, serving as a premier international partner of the University of Northampton (UON), UK. Together, we offer a wide range of Bachelor's and Master's degrees through our collaborative franchise partnership.

UNISTEM is an award-winning partner of Pearson UK, delivering a diverse array of Post-graduate Diplomas, HNDs, Higher Diplomas, and Diplomas. Pearson is the UK's largest qualification awarding body, offering academic and vocational qualifications like BTEC and Pearson Edexcel. These qualifications are recognized globally by many universities. Regulated by OFQUAL and other UK bodies, Pearson has a 150-year history and collaborates with leading educational institutions worldwide.

Our commitment to academic quality is evidenced by our alignment with international standards, including ISO 9001-2015 QMS certification, Pearson Quality Standards, and the UK Quality Code for Higher Education. With three state-of-the-art campuses in Colombo, UNISTEM offers a vibrant learning environment designed to support both academic and professional growth.

UNISTEM is a global online learning provider offering high-quality education across various disciplines. It delivers accessible, flexible courses tailored to diverse learners, emphasizing innovation and interactive learning. UNISTEM programs are designed by industry experts, ensuring relevance and up-to-date content. It fosters global collaboration, connecting students with leading educators and peers worldwide.

At UNISTEM, we are committed to student success. Our curriculum integrates practical internships, employment assistance, and personalized academic guidance from dedicated tutors. Join us for a transformative educational experience that prepares you to become a self-reliant, socially responsible, and successful individual in the global workforce.



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OUR Brands



Institute for Science, Technology, Engineering and Management (ISTEM),
formerly known as Human Resource Management Institute (HRMI)



Our Partners



Collaborative Franchise Partner of The University of Northampton (UON), Public University in UK



Murdoch University, Australia
Articulation Pathway Provider

Premier International Partner of UON



Approved Centre for Pearson UK
Since 2010

Recipient of the International Changemaker Award
University of Northampton 2020 & 2022

Pearson Sri Lanka
Award Winner for Academic & Performance Excellence
2014 – 2017

Nominated for UON People's Award 2024



Casa College, Cyprus
Study Pathway Provider



1997



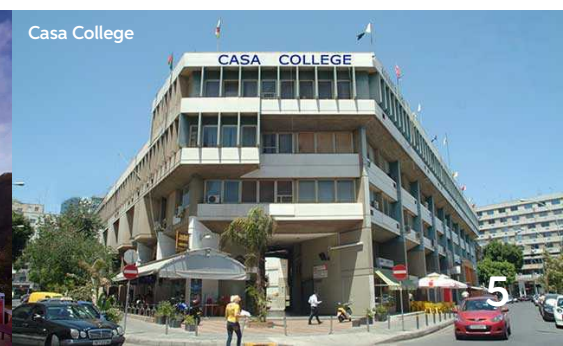
20,000+ Professionals
Leader in Apparel Education in Sri Lanka



Recognised by the Tertiary and Vocational Education Commission (TVEC), Sri Lanka



Recognised by Maldives Qualifications Authority (MQA)

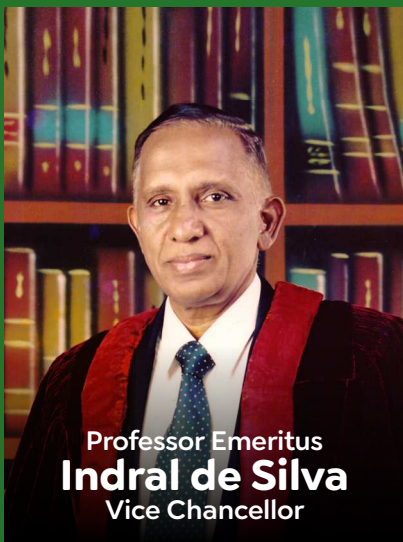


How we Differentiate!

UNISTEM stands as a shining example of innovation, a brainchild born from the visionary mind of Gihan Talgodapitiya, our CEO and Founder.

With roots grounded in the National University of Singapore (NUS) and nurtured by over three decades of diverse global experiences in Corporate Training, Gihan is driven by a passionate commitment to revolutionize the educational landscape in Sri Lanka, offering our students a truly unparalleled learning journey.

**Gihan
Talgodapitiya**
Director / CEO



Our Academics are headed by Vice Chancellor Professor Emeritus Indralal De Silva, Former Dean, Faculty of Arts, University of Colombo; Research Fellow, National University of Singapore (NUS); Senior Fulbright Fellow, Harvard School of Public Health, Harvard University; Post Doctoral Fellow, Australian National University (ANU). Prof. De Silva is highly respected for his innovative ideologies in education and reengineering traditional approaches to teaching and learning. He is renowned for pushing the boundaries of knowledge through unconventional thinking, creative problem-solving, and interdisciplinary collaboration.

We provide a transformative learning adventure for our students. This experience will not only shape their perspectives but also elevate their professional standing. Our holistic approach to learning empowers individuals to shine brightly in society and excel in the workplace, setting them apart as true leaders of tomorrow.

Our Three Pillars for Outstanding Student Satisfaction!

Respected Qualifications | Campus Life | Transformational Learning

Respected Qualifications: Our Partner, University of Northampton (UON), is a public university which has received many awards and recognitions reflecting its commitment to excellence in education, sustainability, social responsibility, and community engagement.

Campus Life: UNISTEM is designed for the Gen Z and Millennials. Perhaps the best equipped city campus in Colombo with lots of happenings to keep our young students focused on meaningful and engaging experiences.

Transformational Learning: Our 'Hubs & Cells' drive the transformational process creating a profound shift in perspective and behavior of our young students.

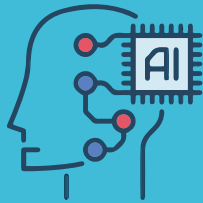
The Eight Hubs & Cells provide physical and digital resources to enable our students transform their learning into real-life applications.

Every student, irrespective of the course of study, is encouraged to be actively engaged in the Eight Hubs & Cells we have set-up to relate their learning to real life situations and challenges.

Engaging in various Hubs & Cells provides our students with diverse benefits that contribute to their personal, academic, and professional development.

Hubs & Cells provide a unique learning adventure unheard in Sri Lanka.

Why UNISTEM



Innovative
AI-enabled
Teaching



Designed for
Gen Z!



eLibrary

Pearson
e-library



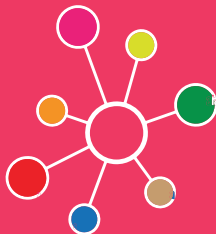
Internship
Placements



Industry
Partnerships



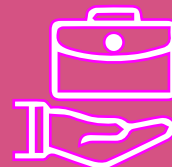
Personal
Tutors



Eight Hubs
& Cells



Changemaker
Values



Employment
Focused

The Eight Hubs & Cells



Innovation Hub



Research Cell



Thinking Hub



Communication Cell



Changemaker Hub



Emotional Intelligence Cell



Entrepreneurship Hub



Management Skills Cell



Innovative Teaching

Our students belong to the dynamic Gen Z and Millennials, whose hunger for knowledge transcends traditional teaching. Our approach extends far beyond the confines of standard textbooks and theories, offering a journey that ignites curiosity and fosters genuine growth. This innovative and truly unique learning experience and campus life, differentiates UNISTEM from any other higher education institution.

We extensively use Activity Based Learning (ABL) as our teaching methodology. It is all about learning through active participation in tasks, real-life situations, and various activities. In this method, students take the center stage, while teachers assume the role of facilitators. ABL empowers students to learn autonomously, progressing at their own pace, while engaging in supervised activities that promote interactivity and deeper understanding.

Classroom learning is supplemented with regular industry visits. Students are privileged to learn from corporate leaders about strategies and success stories.



Innovative Teaching

**AI-ENABLED
LEARNING
TOOLS**

**ONLINE
RESOURCES**

**DIGITAL
TEACHING
AIDS**

**SMART
CLASSROOMS**





Industry Visits



Guaranteed Internship Placements



Personal Tutors



Counselling Service



Core Text and e-library



Student Voice



Entertainment Events



Fully Equipped Gym



Fitness & Sports Facilities



Recreation Floor



Pool Table & Table Tennis



Indoor Games



Disabled Access



Fire & Safety Standards



Cafeteria



Prayer Rooms

Degree Foundation



Leading to
BSc (Hons)
BA (Hons)
Degrees

15+
Degrees

Awarded by
University of
Northampton,
UK

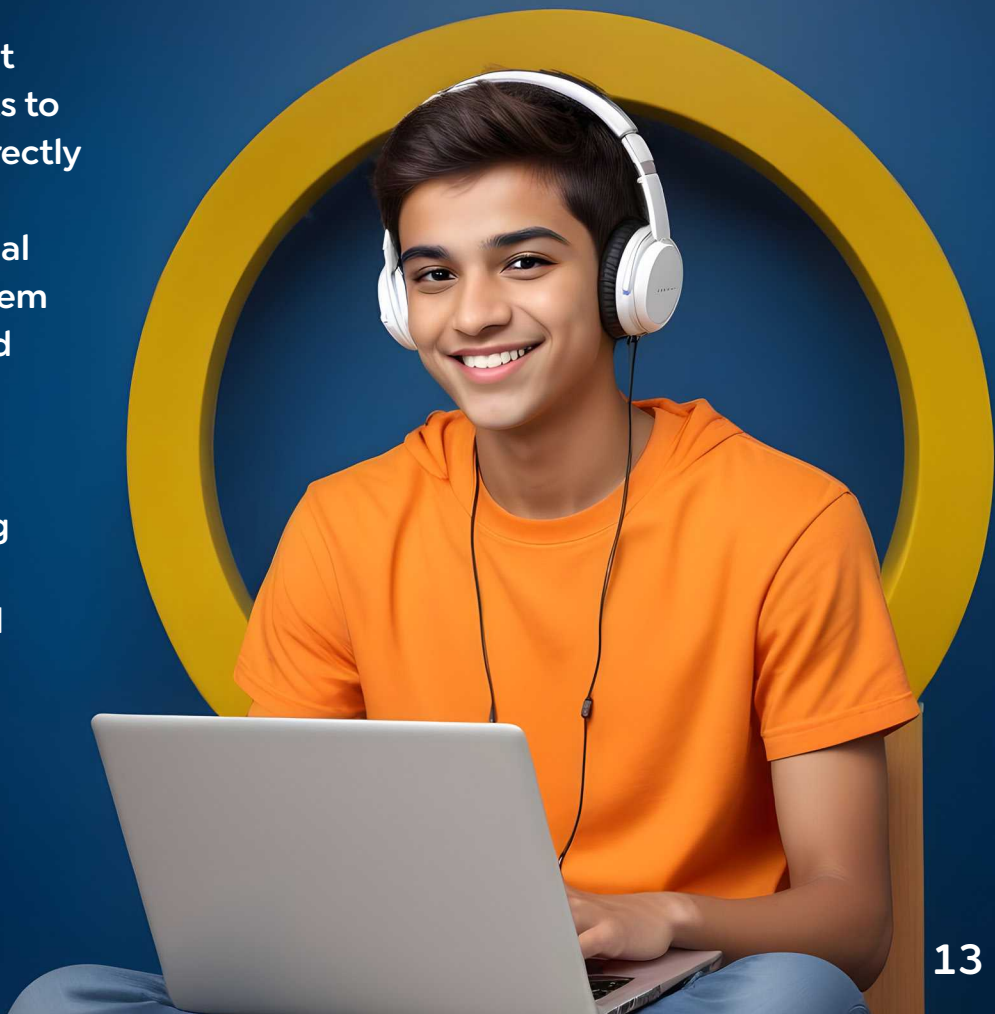
ENROL › PENDING O/L
DEGREE FOUNDATION

BUSINESS | IT | PSYCHOLOGY | EDUCATION

The Degree Foundation course at UNISTEM is a stepping-stone for young post O/L students to embark on a higher education pathway.

UNISTEM offers abundant opportunities for students to connect their learning directly to real-life experiences, enriching their educational journey and preparing them for the challenges beyond academia.

Many digital tools are used to enhance teaching effectiveness, promote student engagement and collaboration.



Why is the

Degree Foundation

at UNISTEM unique?



Complete a globally respected UK Degree in just 4 years after O/Ls.

Enormous savings of time and costs!

Totally student-centric teaching techniques, interactive and engaging.

Designed for Gen Z!

Expert Coaching & Mentoring

Ensure on time completion!

Modules covering Psychology, AI, Innovation, Entrepreneurship & Employability Skills.

Unique learning for total personality development!

Degree Foundation

Learning Content

- 1 “Unlocking the mysteries of the market.”
Fundamentals of Microeconomics
- 2 “Exploring Minds, Analyzing Behavior”
Introduction to Psychology
- 3 “From Digits to Discoveries: Mastering Numbers for Insights”
Basic Statistics & Mathematics
- 4 “Financial Fluency: Understanding Accounting Trends”
Principles of Accounting & Finance
- 5 “AI Revolution: Navigating the Future of Intelligence”
Introduction to Artificial Intelligence
- 6 “Leadership in the Digital Age: Modern Management Trends”
Fundamentals of Management
- 7 “Entrepreneurial Edge: Trends in Innovation”
Insights into Entrepreneurship & Innovation
- 8 “Discovering You: Unlocking Personal Excellence”
Personality Development & Employability Skills

On completion of this programme, students will be awarded the Diploma in Business Leadership and Entrepreneurship - Foundation Stage

Bachelor's

Degrees at UNISTEM

- BSc (Hons) Business Management and Strategy
- BSc (Hons) Human Resource Management & Organisational Behaviour
- BA (Hons) International Hospitality and Tourism Management
- BA (Hons) International Logistics & Trade Finance
- BSc (Hons) Project Management
- BSc (Hons) International Accounting
- BSc (Hons) International Banking and Finance
- BA (Hons) Marketing Management
- BSc (Hons) Psychology

University of Northampton Waterside
Campus, Senate Building



**BSc (Hons)
BA (Hons)
Degrees**

**09
Degrees**

Awarded by
**University of
Northampton,
UK**

BUSINESS | IT | PSYCHOLOGY | EDUCATION

UNISTEM offers abundant opportunities for students to connect their learning directly to real-life experiences, enriching their educational journey and preparing them for the challenges beyond academia.

Many digital tools are used to enhance teaching effectiveness, promote student engagement and collaboration.



Why is a **Northampton Degree** at UNISTEM unique?

Study full-time for a Globally Respected UK Degree, 3 academic years in just 27 months.

Enormous savings of time and costs!

Totally student-centric teaching techniques, interactive and engaging.

Designed for Gen Z!

Expert Coaching & Mentoring

Ensure on time completion!

Eight Hubs & Cells

Unique learning adventure unheard in Sri Lanka!



Entry Requirements for all Bachelor's Degrees

- GCE (A/L) 03 passes (in any stream) with English and Mathematics at O/L OR
- GCE (O/L) with a Degree Foundation Course OR
- Certificate in HRM / Business Management from HRMI / IPM / NIBM OR equivalent OR
- GCE (O/L) with English & Mathematics and 2 years work experience

Lecture Schedule

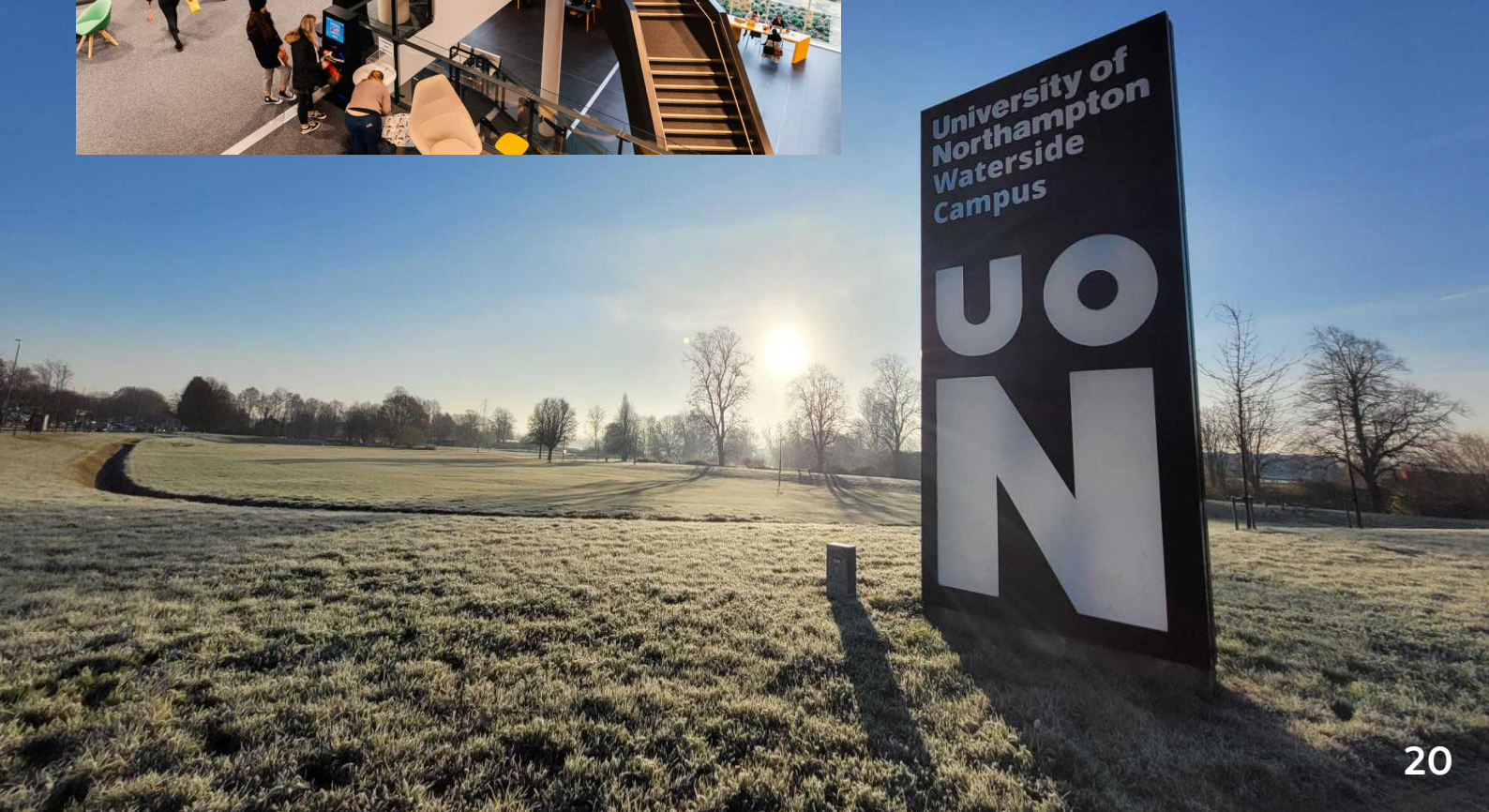
Full-time : Monday to Friday from 9 am to 4 pm

Part-time : Sunday from 8.45 am to 4.30 pm

Guaranteed
**Internship
Placements**



Northampton Degrees at UNISTEM



BSc (Hons) Business Management & Strategy

Awarded by University of Northampton, UK

Pursuing a Business Management degree provides students with a comprehensive understanding of business organisations, along with specialised knowledge in key areas such as Innovation, Social Entrepreneurship, Corporate Governance, Business Ethics, Business Analytics and Business Strategy. This multidisciplinary education prepares graduates for roles across various organizational divisions enabling them to be competent to contribute at strategy forums.

The learnings cultivate a range of transferable skills essential for executive and managerial positions, including:

- Strategic thinking and innovation
- Analytical, critical, and reflective thinking
- Problem-solving and decision-making
- Proficiency in numeracy and the ability to research, interpret, and utilize business and financial data
- Self-reliance and effective management of time, projects, and resources
- An appreciation of the causes and impacts of economic and other external changes



**This is the
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Program

The entire
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Modules of

Year 1 &

- Business
- Market
- Human
- Leaders
- Account
- Managi
- Business
- Innovat
- Business
- Organis
- Develop
- Global
- Principl
- Unders
- Researc

Final Year

- Global B
- Innovat
- Corpora
- Business
- Organis
- Business

BSc (Hons) Human Resource Management & Organisational Behaviour

Awarded by University of Northampton, UK

Modern Human Resources (HR) extends beyond talent management and focuses on engagement, performance, and innovation. The Human Resources degree from Northampton offers comprehensive insights into Operational and Strategic HR, Organizational Change, and Cross-Cultural Capability. This degree recognized globally, enhances both job prospects and migration opportunities. Tailored for individuals passionate about maximizing human potential and organizational success, UON graduates excel in roles such as Compensation, Recruitment, Learning Development, Employee Relations, Engagement, Performance Management, and Labor Law.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 15 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Human Resource Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BSc (Hons) Human Resource Management and Organisational Behaviour Degree, which involves 6 modules including a project.

This is the ONLY BSc (Hons) Human Resource Management and Organisational Behaviour Degree available in any Sri Lankan University

Modules of Study

Year 1 & 2

- Business & Business Environment
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Resource and Talent Planning
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation & Commercialization
- Employee Relations
- Business Strategy
- Organisational Behaviour
- Developing Individuals, Teams and Organisations
- Strategic Human Resource Management
- HR Research Project

Final Year

- Human Capital Management
- Green HRM & Sustainability
- Organisational Culture and Behaviour
- HR Analytics and HRIS
- Human Resource Professional Practices and Standards
- Research Project: Analysis of a Contemporary Issue in HRM

BA (Hons) International Tourism & Hospitality Management

Awarded by University of Northampton, UK

The World Tourism Organization (UNWTO) predicts international tourist arrivals will grow by 3.3% annually from 2010 to 2030, reaching 1.4 billion by 2020 and 1.8 billion by 2030. The Americas lead this growth, followed by Asia, the Pacific, and the Middle East.

Top jobs in tourism require academic and professional qualifications, making degrees from recognized universities essential. International Tourism and Hospitality degrees cover diverse topics, preparing graduates for roles in airlines, airports, tour operations, and hospitality.

Programme Structure

The entire Degree will be completed in 3 Academic years equaling 33 months on Part-Time basis. Students are required to study 15 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Management for Travel and Tourism will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of Bachelor's Degree (BA – Honours) in International Tourism and Hospitality Management, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- The Contemporary Travel, Tourism and Hospitality Industry
- Global Tourism Destinations
- Professional Identity and Practice
- Destination Marketing
- Tourism and Hospitality Consumer Behaviour and Insight
- Marketing Essentials for Travel, Tourism and Hospitality
- Tour Operations Management for Travel and Hospitality
- The Travel, Tourism and Hospitality Business Toolkit
- Global Events
- Managing the Customer Experience in Tourism and Hospitality
- Research Project
- Business Strategy for Tourism and Hospitality
- Leadership and Management for Service Industries
- Innovative Cultural and Heritage Management
- Global Sustainable Tourism and Hospitality Development

Final Year

- Tourism & Hospitality Business Consultancy
- International Destination Management for Tourism & Hospitality
- Achieve Your Potential
- Leading Tourism & Hospitality Teams
- Consumer Behaviour in Tourism & Hospitality
- Research Project





BA (Hons) Marketing Management

Awarded by University of Northampton, UK



Today's marketing is much professional, innovative, and analytical. Employers demand qualifications and learning with an international perspective. For an outgoing individual, marketing is a challenging and a rewarding career. A Marketing Management Honours Degree from a Gold Ranked British University provides an edge in all your professional and career junctures.

This learning will enable you to be creative – for example, helping to design new brands, products and services, and finding fresh and inventive ways to promote them. It will ensure you are up to date with the cutting-edge technology that is changing the world and the way we live every day – for example, using virtual and augmented reality; mastering chatbots; leading the revolution in advertising automation; tracking the rising influence of artificial intelligence.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 17 Modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Business and Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BA (Hons) Marketing Management Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Business & Business Environment
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Digital Marketing
- Business Law
- Innovation & Commercialization
- Business Strategy
- Organisational Behaviour
- Developing Individuals, Teams and Organisations
- Integrated Marketing Communication
- Global Business Environment
- Principles of Operations Management
- Understanding & Leading Change
- Marketing Research Project

Final Year

- Principles of Marketing Management
- Advertising
- Digital Marketing
- Global Marketing
- Luxury Brand Management
- Research Project

BSc (Hons) International Accounting

Awarded by University of Northampton, UK

The Northampton International Accounting BSc Honours Degree will help students gain the skills in Financial Management and Management Accounting that are essential learning to be an Accounting Professional.

This Degree allows students to develop skills that are fundamental to evaluating, analyzing and communicating the financial position of an organisation or individual. In addition, students will gain competencies in Business Strategy, Financial Strategy, Corporate Governance, and International Tax Systems. Students will also learn about Risk Management and Business Investment.

Students with degrees in international accounting find highly rewarding work in industry, commerce, the public sector, the financial industry or business consulting and public accounting. This course is a pathway to a professional accounting qualification and one which is frequently listed for Skills Migration in many countries.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 17 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Business and Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BSc (Hons) International Accounting Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Business & Business Environment
- Financial Management
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation & Commercialization
- Business Strategy
- Organisational Behaviour
- Developing Individuals, Teams and Organisations
- Advanced Management Accounting
- Global Business Environment
- Principles of Operations Management
- Understanding & Leading Change
- Accounting Research Project

Final Year

- Accounting Project
- International Money and Finance
- Financial Strategy
- Corporate Governance
- International Tax Systems
- International Financial Reporting and Analysis



BA (Hons) International Logistics & Trade Finance

Awarded by University of
Northampton, UK



A degree in International Logistics and Trade Finance is rare and highly sought after for both local and overseas employment. Careers in this field are linked to major companies and developed countries, offering high salaries. Logistics covers events and activities from origin to consumption, including transportation management, warehousing, order fulfillment, and inventory management. The course equips students with skills to become effective logistics and supply chain managers, with a focus on international logistics and an understanding of economic, political, and financial risks. Ideal for those pursuing international careers in transport, supply chain management, and commerce, this degree is highly recommended.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 17 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Business and Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BA (Hons) International Logistics & Trade Finance Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Business & Business Environment
- Logistics & Trade Finance Essentials
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation & Commercialization
- Business Strategy
- Organisational Behaviour
- Developing Individuals, Teams and Organisations
- Global Business Environment
- Logistics & Supply Chain Strategies
- Principles of Operations Management
- Understanding & Leading Change
- Logistics Research Project

Final Year

- Supply Chain Operations Management
- Logistics Solutions
- International Trade Finance
- Credit Analysis
- Import & Export Management
- Business Systems and Operations Research Project

BSc (Hons) Project Management

Awarded by University of Northampton, UK



Project managers are in high demand across various industries, handling tasks from conception to completion. The Project Management degree prepares you for roles in operations and supply chain management or as a project manager in diverse fields such as IT and construction. The course covers effective project initiation, planning, execution, and close-out, emphasizing best practices and organizational success.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 17 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Business and Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BSc (Hons) Project Management Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Business & Business Environment
- Project Management Essentials
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation & Commercialization
- Business Strategy
- Organisational Behaviour
- Developing Individuals, Teams and Organisations
- Managing Financial Resources in Projects
- Global Business Environment
- Principles of Operations Management
- Understanding & Leading Change
- Research Project

Final Year

- Project Organisations and Management
- Project Planning
- Sustainability and Risk Management
- Digital Project Management
- Leading Project Teams
- Research Project



BSc (Hons) International Banking & Finance

Awarded by University of Northampton, UK



A degree in Banking and Finance offers an in-depth understanding of financial services and markets, analyzing the financial sector's role in national and global economies. The competitive and evolving banking sector, influenced by globalization, technology, deregulation, and international integration, demands professionals ready to tackle these challenges. This program covers contemporary issues, risk management, and international banking, equipping students with up-to-date technical and professional skills. Modules like International Money and Finance and Global Banking provide global insights, preparing graduates for senior roles in banking. Studying at a reputed international university offers a distinct advantage in this dynamic field.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 17 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Business and Management will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BSc (Hons) International Banking & Finance Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Business & Business Environment
- Essentials in Banking
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation & Commercialization
- Business Strategy
- Organisational Behaviour
- Financial Regulations & Compliance
- Developing Individuals, Teams and Organisations
- Global Business Environment
- Principles of Operations Management
- Understanding & Leading Change
- Research Project in Banking & Finance

Final Year

- International Banking and Finance Project
- International Money and Finance
- Global Banking
- Risk Management in Banking
- Contemporary Issues in International Banking
- Corporate Finance



BSc (Hons) Psychology



Awarded by University of Northampton, UK

This degree explores wellbeing, happiness, and what makes life worth living, emphasizing psychology's role in creating positive change in everyday and professional life. Topics include Positive Psychology, Developmental Psychology, Social Psychology, and Industrial and Organisational Psychology. You will gain insights into personality, the human mind, and how thoughts and beliefs influence behavior. Graduates find opportunities in education, corporate sectors, hospitals, law enforcement, NGOs, and more. Qualified tutors passionately connect psychology to real-life situations, inspiring future generations to impact society positively.

Programme Structure

The entire Degree will be completed in 3 Academic years. Students are required to study 14 modules during the first 2 Academic Years. On completion of this segment, Pearson Assured International Diploma in Counselling and Psychology will be awarded.

Thereafter, students will be registered with the University of Northampton UK for the Final Year of BSc (Hons) Psychology Degree, which involves 6 modules including a project.

Modules of Study

Year 1 & 2

- Academic Proficiency
- Human Mind and Behaviour
- Introduction to Counselling
- Applying Psychology
- Psychological Assessments
- Positive Psychology
- Research Methods and Design
- Contemporary Issues in Psychology
- Industrial and Organisational Psychology
- Counselling in Practice
- Research Project
- Social Psychology, Personality and Individual Differences
- Developmental Psychology
- Cognitive Neuroscience

Final Year

- Psychology Dissertation
- The Psychology of Mental Health
- The Psychology of Health
- Lifespan Development
- Applying Positive Psychology

After the Bachelor's,
Continue your journey with

Master's Degrees

- Master of Business Administration (MBA)
- Master of Business Administration (MBA) Top-up
- Master's Degree in Human Resource Management (MA - HRM)
- Master's Degree in Accounting & Finance (MSc)



MBA - Master of Business Administration

Awarded by University of Northampton, UK

Study Options

- » ONLINE Study
- » ON CAMPUS Study

Recognised by the University Grants Commission (UGC) Sri Lanka.

The Northampton MBA program in Sri Lanka is distinctive for its exclusive focus on Strategy and Innovation. It aims to differentiate graduates, helping them realize their full career potential by providing valuable skills that set them apart from the average MBA holder. The program emphasizes practical learning experiences and promises to equip students with the knowledge and expertise needed for strategic decision-making and innovation in business. Prospective students should explore the program's unique features, curriculum, faculty, industry connections, and support services to determine its suitability for their career goals.

You will learn to think laterally, challenge conventions and offer 'out-of-the-box' solutions to business issues. The exposure to Strategy, Innovation, International Business and Entrepreneurship makes the Northampton MBA unique and absolutely enlightening for aspirant top-managers.

It's delivered by a highly respected panel of industry experts in an interesting and interactive format.

HRMI provides comprehensive student support, personal tutors and extensive guidance to enable a student to develop academic writing and research skills.

THE PATHWAYS LEADING TO THE NORTHAMPTON MBA.

Option 1:
MBA for Graduates,
Managers & Executives

Option 2:
MBA for Graduates - For holders of a
Bachelor's Degree (any discipline)

Mode of Assessment

Assignments, Presentations and Research

Total Credits: 180

**Direct Entry into
Research Stage of MBA**

Duration: 6 months

**For CIMA UK Members qualified after 2018
OR**

**Pearson Level 7 qualification or an equivalent with
120 credits**



MBA - Master of Business Administration

Awarded by University of Northampton, UK

Option 1 - Target Group :
Graduates, Managers and Executives

Coursework Stage: 120 Credits

COURSE CONTENT

1. Creativity, Innovation and Entrepreneurship:

Focuses on the significance of creating a company-wide innovation culture and what a company needs to do to establish an innovation pipeline to achieve a sustainable competitive edge.

2. Strategic Leadership and Management:

The module is all about the role of Leadership in directing an organisation to achieve its strategic intentions, to be competitive and to remain sustainable and grow in a dynamic and evolving environment.

3. Innovation and Strategic Change Management:

Enables learners to develop the skills of initiating and leading 'change' in order to achieve strategic redirection, transition, and innovation.

4. Strategic Marketing and Innovation:

This module identifies the connectivity between corporate strategy and strategic marketing. It illustrates the link between an organisation's strategic position, and the positioning of its products and services.

5. Strategic Supply Chain Management and Logistics:

Focuses on the relevance of supply chain and logistics management to strategic success. The learners will gain insights into key drivers of competitive advantage through supply chain performance, innovations in supply chain processes and logistics operations.

6. Research Methods:

Learners will need to propose a unique research question related to an area of professional business practice that interests them and contribute to their professional development.

Research Stage: 60 Credits

1. Major Project (40 Credits):

The students will engage in an original research project associated with topics and themes from the MBA programme. It's an opportunity for learners to identify, select and analyse secondary data in innovative ways for applied research in business and management contexts.

2. Practical Data Analysis for Business (10 Credits):

This module will enable learners to effectively utilise secondary data to inform organisational proposals and decisions. Learners will be equipped with the skills required to acquire, manage, analyse and apply qualitative and quantitative secondary data sets.

3. Strategy and Decision Making (10 Credits):

Learners will analyse how the dynamic internal and external business environment impacts on the component elements of organisations, and how organisations seek competitive advantage through strategy and decision-making.

Programme Structure:

Students are required to study 6 modules during the coursework stage and upon completion, will be awarded Pearson Assured Executive Diploma in Strategy and Innovation Management (Level 7 Postgraduate Qualification). Thereafter, students will progress to the Research Stage and upon completion, they will be awarded the MBA from the University of Northampton UK.

Duration: 12 months

Total Credits: 180



MBA - Master of Business Administration

Awarded by University of Northampton, UK

Option 2 - Target Group : Graduates

COURSE CONTENT

1. Skills for MBA Study:

The purpose of this module is to equip learners with the skills and confidence to successfully navigate the critical and analytical demands of master's level academic study. Learners will reflect upon their previous study experiences and learning transitions, situating these experiences in the context of relevant academic literature.

2. Career Futures:

Learners will gain extensive insights into employability and changemaker skills essential for effective performance in management roles.

3. Measuring Organisational Performance:

This module enables learners to discover different organisation types and structures, and the strategic inter-relationships between business functions and processes, and organisational performance.

4. Strategy and Decision Making:

Learners will analyse how the dynamic business environment impacts on the elements of organisations, and how organisations seek competitive advantage through strategy and decision-making.

5. Digital Business:

Learners will understand the role of digital technologies in society and its value addition towards competitive advantage and enhanced performance in organisations.

6. Ethical and Responsible Leadership:

This module enables learners to recognise, develop and apply responsible leadership qualities and skills, in line with the United Nations Principles for Responsible Management Education (PRME). Learners will consider how ethical and responsible leadership behaviours contribute towards creating ethically responsible organisations in dynamic business environments.

7. Economic Analysis and Value:

The purpose of this module is to enable learners to make strategic decisions considering critical issues faced by organisations in today's complex and challenging environment.

8. Enterprise in the Circular Economy Value Chain:

This module engages learners with the principles of the circular economy. Learners will examine how organisations use and apply these principles, considering how they impact on business problem appraisal, decision-making, strategy and culture in the context of a 'farm-fork' food value chain.

9. Practical Data Analysis for Business:

This module will enable learners to effectively utilise secondary data to inform organisational proposals and decisions. Learners will be equipped with the skills required to acquire, manage, analyse and apply qualitative and quantitative secondary data sets.

10. Marketing Innovation:

The purpose of this module is to take a visionary approach and equip learners with innovation knowledge and skills, to deal with the challenges of a fast-moving marketplace, supporting growing organisations in their marketing, where creativity is a driver of innovation and change.

11. Major Project:

The learners will engage in an original research project associated with topics and themes from the MBA programme. It's an opportunity for learners to identify, select and analyse secondary data in innovative ways for applied research in business and management contexts.

Duration: 15 months

Total Credits: 180

MA HRM - Master's Degree in Human Resource Management

Awarded by University of Northampton, UK

Recognised by the University Grants Commission (UGC) Sri Lanka.

Top up your HR professional qualification or a Bachelor's degree to differentiate yourself in a competitive job market. Earning a solid Master's from a globally respected university can take you anywhere in the world. You will be enriched with the latest concepts, tools and techniques of strategic and operational HRM. Truly a practical, insight-driven learning experience that will equip and empower you.

- The most popular choice of HR professional qualification holders to add a global flavour to their CV.
- An essential qualification for experienced HR Executives and Managers to get to the top.
- The pathway for individuals seeking a career transition to HR from a different professional background.
- A much sought-after choice for senior military personnel who are planning to move into corporate jobs upon retirement.
- For young graduates who possess non-business degrees and wish to enhance their employment opportunities.
- Those who seek migration pathways follow the MA - HR in order to widen their employment categories and earn more points in their eligibility score.

COURSE CONTENT

Coursework Stage : 120 Credits

1. HRM in Context
2. Performance Management & Reward Management
3. Resourcing and Talent Management
4. Knowledge Management and Organizational Learning
5. Strategic HRM
6. Developing Skills for Business Leadership and Researching a HR Business Issue

Research Stage : 60 Credits

1. Research

Programme Structure:

Students are required to study 6 modules and upon completion of this segment, will be awarded Pearson Assured Executive Diploma in Human Resource Management (Level 7 Postgraduate Qualification). Thereafter, students will progress to the Research Stage and upon completion, they will be awarded the MA HRM degree from the University of Northampton UK.

Duration: 12 months

Mode of Assessment

Assignments, Presentations and Research

Total Credits: 180



MSc - Master's Degree in Accounting & Finance

Awarded by University of Northampton, UK

Recognised by the University Grants Commission (UGC) Sri Lanka.

A Master's Degree in Accounting and Finance is a vital credential for those aiming to excel in finance roles across diverse organizations. The University of Northampton, UK, offers a program designed to provide essential skills crucial for advancing in the finance sector. Recognizing the fierce competition in the job market, the qualification is emphasized as a key differentiator. Tailored for professionals in Finance and Banking, this Master of Science in Accounting and Finance is an ideal choice for those seeking career progression, as well as opportunities for migration and employment overseas. Attaining this qualification is positioned as a strategic move to stand out and thrive in the competitive landscape of finance.

For Graduates with a non-Finance background but wish to broaden employment options, this qualification will affirm your competencies in Finance and provide you with wider employment options.

COURSE CONTENT

1. Investment Analysis
2. Corporate Reporting
3. Global Finance and Strategy
4. Strategic Financial Management
5. Strategic Audit
6. Business Research Methods

Coursework Stage: 120 Credits

Research Stage : 60 Credits

1. Dissertation and Research Methods

Programme Structure:

Students are required to study 6 modules and upon completion of this segment, will be awarded Pearson Assured Executive Diploma in Accounting and Finance (Level 7 Postgraduate Qualification). Thereafter, students will progress to the Research Stage and upon completion, they will be awarded the MSc in Accounting and Finance degree from the University of Northampton, UK.

Duration: 12 months

Mode of Assessment

Assignments and Research

Total Credits: 180

Direct Entry into Research Stage for Members of CIMA (UK) or Equivalent

or

Holders of UK Level 7 Diploma in Accounting (120 Credits)

Duration: 06 months

The coursework stage is totally exempted and only the 60-credit 'Dissertation and Research Methods' needs to be done under the direct entry pathway.



Entry Requirements for Master's Degrees

MASTER OF BUSINESS ADMINISTRATION (MBA)

MASTER'S DEGREE IN HUMAN RESOURCE MANAGEMENT (MA HRM)

- Bachelor's Degree / Professional Qualification OR
- 10 years in Managerial / Executive Capacity OR
- 5 years in Managerial / Executive Capacity with a Recognised Diploma OR
- 2 years in Executive capacity with a HND or equivalent OR
- 10 years as a Commissioned Officer in SL Army / Navy / Air Force / Police OR
- CIMA Advanced Diploma in Management Accounting (for MBA) OR
- Any other Qualification deemed equivalent to the above.

MSc ACCOUNTING AND FINANCE

- Accounting / Finance / Banking / Business degree OR Professional Qualification.
- Part Qualification (ACA, ACCA, CIMA, or CPA Australia) with 5 years in Executive Capacity
- CIMA Advanced Diploma in Management Accounting OR
- 5 years in Managerial / Executive Capacity with a Recognised Accounting Diploma OR
- 2 years in Executive capacity with a HND or equivalent
- Any other Qualification deemed equivalent to the above.



Our Students at UON Graduation in UK



ADVANCED ENTRY PATHWAYS for BSc (Hons) and BA (Hons) Degrees

Awarded by University of Northampton, UK

If you have a relevant Diploma or experience at Managerial / Executive level, we could explore your eligibility to take the Advanced Entry pathway which will take less time and less money to earn a Bachelor's degree. A Bachelor's degree from a globally respected university will strengthen your CV and enhance employability, career advancement and migration opportunities.

The duration and course fees will depend on your current qualifications and experience. It could be 9-months, 12-months, or 18-months. Every application is individually assessed to determine the duration.

We offer the following degrees in partnership with the University of Northampton, UK

- BSc (Hons) HRM and Organisational Behaviour
- BSc (Hons) Business Management and Strategy
- BA (Hons) International Hospitality and Tourism Management
- BA (Hons) International Logistics and Trade Finance

Entry Requirements

If you possess any one of the following qualifications, speak to our Advanced Entry Coordinator on 077 2204101 and we will determine you on what degrees you could do, the duration and the course fees.

- HND: Pearson BTEC / OTHM / ATHE / SQA
- Higher Diploma: NIBM / SLIAT / SLITHM / William Angllis
- Professional Qualification or Diploma: CIPM / GIMI / CITI / Brandix / IBSL
- CIMA / ACCA / CA Sri Lanka Part Qualification
- Any other Qualification deemed equivalent to the above and recognised by the University
- AAT Diploma in Accounting and Business with 2 years of work experience
- 5 years of experience at Executive level



Pre-Master's Programmes

- **Pre MBA: Executive Diploma in Strategy and Innovation Management (Pearson Assured) leading to Northampton MBA**
- **Pre Master's-in Finance: Executive Diploma in Accounting and Finance (Pearson Assured) leading to Northampton MSc in Accounting and Finance**
- **Pre Master's-in HR: Executive Diploma in Human Resource Management (Pearson Assured) leading to Northampton MA in HR**

Why HRMI Pre-Masters are REAL?

- You complete 6 out of 12 months of the Master's degree during the Pre-Master's.
- You cover 120 out of 180 Master's credits.
- Pre-Master's duration is only 6 months and 6 Modules.
- On completion of the Pre-Master's, Masters can be completed in just 6 months.

Why HRMI Pre-Masters are UNIQUE?

- Recognized for Direct Entry to the Research Stage of the Northampton Master's Degree
- Exclusively designed to equip with senior management competencies.
- Affordable course fees

- Respected and experienced panel of lecturers with international experience

Reasons to pursue a HRMI Pre Master's.

- A Pre-Master's will enable you to overcome obstacles to career progression.
- It will enhance your employment opportunities and support migration dreams.
- The Pre-MBA will fill in vital CV gaps and make you qualify for higher level jobs.
- The ideal qualification to resolve mid-career crisis, boredom and burnouts at work.



Pre MBA: Executive Diploma in Strategy and Innovation Management (Pearson Assured) leading to Northampton MBA

Programme Content

1. Creativity, Innovation and Entrepreneurship
2. Strategic Leadership and Management
3. Innovation and Strategic Change Management
4. Strategic Marketing and Innovation
5. Strategic Supply Chain Management and Logistics
6. Research Methods

Entry Requirements

- 5 years work experience with at least 2 years in Executive capacity OR
- A Bachelor's Degree / Undergraduates / Part Professional Qualification OR
- Diploma in HRM / Management / Accounting / Marketing / Psychology (Duration : Not less than 1 year) OR
- 5 years as a Commissioned Officer in Sri Lanka Army / Navy / Air Force / Police

Pre Master's-in Finance: Executive Diploma in Accounting and Finance (Pearson Assured) leading to Northampton MSc in Accounting and Finance

Programme Content

1. Investment Analysis
2. Corporate Reporting
3. Global Finance and Strategy
4. Strategic Financial Management
5. Strategic Audit
6. Business Research Methods

Entry Requirements

- 5 years work experience with at least 2 years in Executive capacity OR
- A Bachelor's Degree / Undergraduates / Part Professional Qualification OR
- Diploma in HRM / Management / Accounting / Marketing / Psychology (Duration : Not less than 1 year) OR
- 5 years as a Commissioned Officer in Sri Lanka Army / Navy / Air Force / Police

Pre Master's-in HR: Executive Diploma in Human Resource Management (Pearson Assured) leading to Northampton MA in HR

Programme Content

1. HRM in Context
2. Performance Management & Reward Mgt
3. Resourcing and Talent Management
4. Knowledge Management and Organizational Learning
5. Strategic HRM
6. Developing Skills for Business Leadership and Researching a HR Business Issue

Entry Requirements

- 5 years work experience with at least 2 years in Executive capacity OR
- A Bachelor's Degree / Undergraduates / Part Professional Qualification OR
- Diploma in HRM / Management / Accounting / Marketing / Psychology (Duration : Not less than 1 year) OR
- 5 years as a Commissioned Officer in Sri Lanka Army / Navy / Air Force / Police

Programme Structure: Upon completion of a Pre-Master's students will be awarded the relevant Pearson Assured Executive Diploma qualification. Thereafter the students are eligible for Direct Entry to the Research Stage of the Master's degree of University of Northampton UK, delivered at HRMI Sri Lanka.

Credits : 120 Credits

Mode of Delivery

On-campus Batch : Sunday 8.45 am to 1.30 pm

Online Batch : Saturday 4.00 pm to 8.00 pm – Sri Lanka Time

HNDs

Higher National Diplomas

Business

- BTEC Level 5 HND in Business - Management
- BTEC Level 5 HND in Business - Human Resource Management
- BTEC Level 5 HND in Business - Procurement and Supply Management

Engineering

- BTEC Level 5 HND in Engineering - Manufacturing Engineering

Computing

- BTEC Level 5 HND in Computing - Software Engineering

Early Childhood Education

- BTEC Level 5 HND in Early Childhood Education and Care

Entry Requirements for all HNDs

- GCE (A/L) 2 passes or Pending A/L Results – any Stream with English and Mathematics at O/L OR
- GCE (O/L) with a Degree Foundation Course OR
- Certificate in HRM / Business Management from HRMI / IPM / NIBM OR equivalent OR
- GCE (O/L) with English & Mathematics and 2 years work experience

Duration : **Full-time 1½ Years**
Part-time 2 Years

Lecture Schedule

Full-time : Monday to Friday from 9 am to 4 pm

Part-time : Sunday from 8.45 am to 4.30 pm

Guaranteed
**Internship
Placements**



Pearson BTEC Level 5 – HND Higher National Diplomas

Higher National Diploma Awarding Body: Pearson UK
Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Elevate your career with our esteemed Pearson BTEC Level 5 qualification, a prime route to both employment and an Honours degree.

With over 30 years of history, Pearson BTEC HNDs are the most recognised HNDs in the UK, setting the gold standard.

It offers the most cost-effective pathway to a Bachelor's Degree.

Pearson BTEC Level 5 HND qualifications are globally acknowledged for Bachelor's degree admissions, enabling holders to enter directly into the third year of many UK and international universities.

Advanced entry options are available at numerous universities in Australia, New Zealand, the USA, and Canada.



PEARSON BTEC LEVEL 5, HND in Business – Human Resource Management

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Leading to Final Year – BSc (Hons) Human Resource Management and Organisational Behaviour Degree Awarded by University of Northampton UK

Course Content

- Business and Business Environment
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation and Commercialisation
- Research Project
- Organisational Behaviour
- Resource and Talent Planning
- Employee Relations
- Strategic HRM
- Business Strategy
- Developing Individual, Team &

Organisation

On completion of HND in Business Management, students will progress to BSc (Hons) Human Resource Management and Organisational Behaviour awarded by the University of Northampton – UK

- Human Capital Management
- Green HRM & Sustainability
- Organisational Culture and Behaviour
- HR Analytics and HRIS
- Human Resource Professional Practices and Standards
- Research Project: Analysis of a Contemporary Issue in HRM

Career Opportunities

- HR Generalist/Executive
- Recruitment Specialist
- Employee Relations Specialist
- Training and Development Executive
- Compensation and Benefits Administrator
- HR Analyst
- Organizational Development Assistant
- Labor Relations Executive
- Wellness Coordinator
- Diversity and Inclusion Executive
- HR Consultant Assistant
- Learning and Development Specialist
- HR Compliance Specialist
- International HR Executive
- Employee Engagement Coordinator



PEARSON BTEC LEVEL 5, HND in Business – Management

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Leading to Final Year – BSc (Hons) Business Management and Strategy Degree
Awarded by University of Northampton UK

Course Content

- Business and Business Environment
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Business Project
- Business Law
- Innovation and Commercialisation
- Research Project
- Organisational Behaviour
- Principles of Operations Management
- Understanding and Leading Change
- Global Business Environment

- Business Strategy
- Developing Individual, Team and Organisation

On completion of HND in Business Management, students will progress to BSc (Hons) BUSINESS MANAGEMENT AND STRATEGY awarded by University of Northampton – UK

- Global Business Strategy & Sustainability
- Innovation & Social Entrepreneurship
- Corporate Governance & Business Ethics
- Business Analytics
- Organisational Design & Development
- Business Strategy Project

Career Opportunities

- Business Administration/ Management Executive
- Business Analyst
- Marketing Executive
- Finance and Accounting Executive
- Start-up Entrepreneur
- Sales and Business Development Specialist
- Human Resources Executive
- Retail Management Specialist
- Project Management Executive
- International Business Administrator
- Consulting
- Public Relations Executive
- Nonprofit Sector Executive Positions
- E-commerce and Digital Business Management



PEARSON BTEC LEVEL 5, HND in Business – Procurement and Supply Management

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Leading to Final Year – BA (Hons) International Logistics and Trade Finance Degree
Awarded by University of Northampton UK

Course Content

- Business and Business Environment
- Marketing Processes and Planning
- Human Resource Management
- Leadership and Management
- Accounting Principles
- Managing a Successful Bus. Project
- Business Law
- Innovation and Commercialisation
- Supply Chain Management Research Project
- Organisational Behaviour
- Principles of Operations Management
- Procurement and Supply Chain Management
- Pitching and Negotiation Skills
- Global Business Environment

On completion of HND in Supply Chain, students will progress to BA (Hons) International Logistics and Trade Finance Degree Awarded by University of Northampton – UK

- Final year Course Modules
- Research Project
- Supply Chain Operations Management
- Logistics Solutions
- International Trade Finance
- Credit Risk Management
- Import & Export Management

Career Opportunities

- Procurement Executive
- Supply Chain Coordinator
- Logistics Coordinator
- Purchasing Specialist
- Supplier Relationship Officer
- Inventory Executive
- Sourcing Specialist
- Materials Planner
- Quality Assurance Executive
- Freight and Shipping Coordinator
- Global Procurement Specialist
- Risk Management Specialist
- Environmental and Sustainable Officer



PEARSON BTEC LEVEL 5, HND in Early Childhood Education & Care

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Course Content

- Personal and Professional Development through Reflective Practice
- Protecting Children in Early Education and Care Environments
- Play and Learning in Early Childhood
- Supporting and Promoting Children's Development (Babies and Toddlers)
- Supporting and Promoting Children's Development (Young Children)
- Promoting Healthy Living
- Preparing for Research
- Promoting Inclusive Early Education and Care Environments
- Investigating Childhood: Action Research for Early Childhood Practitioners
- Improving Quality in Early Childhood Education and Care Environments
- Impact of Curriculum on Early Childhood Education and Care

- Innovative Approaches to Children's Play and Learning in Practice
- Managing and Leading People in Children's Early Education and Care Environments
- Supporting Social Work with Children, Young People and Families

Career Opportunities

- Early Childhood Educator/Teacher
- Childcare Center Development Officer
- Day Care Educator
- Special Education Assistant
- Early Childhood Consultant
- Child Development Specialist
- Community Worker
- Early Childhood Education Trainer



PEARSON BTEC LEVEL 5, HND in Computing - Software Engineering

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Course Content

- Programming
- Networking
- Professional Practice
- Database Design and Development
- Security
- Planning a Computer Project
- Software Development Lifecycles
- Web Design and Development
- Computing Research Project
- Business Process Support
- System Analysis and Design
- User Experience and Interface Design
- Applied Programming and Design Principles

- Data Structures and Algorithms
- Discrete Maths

Career Opportunities

- Software Developer/Engineer
- Web Developer
- Mobile App Developer
- Quality Assurance/Test Engineer
- Systems Analyst
- Technical Support Engineer
- DevOps Engineer
- Project Manager
- Consultant
- Start-up Entrepreneur

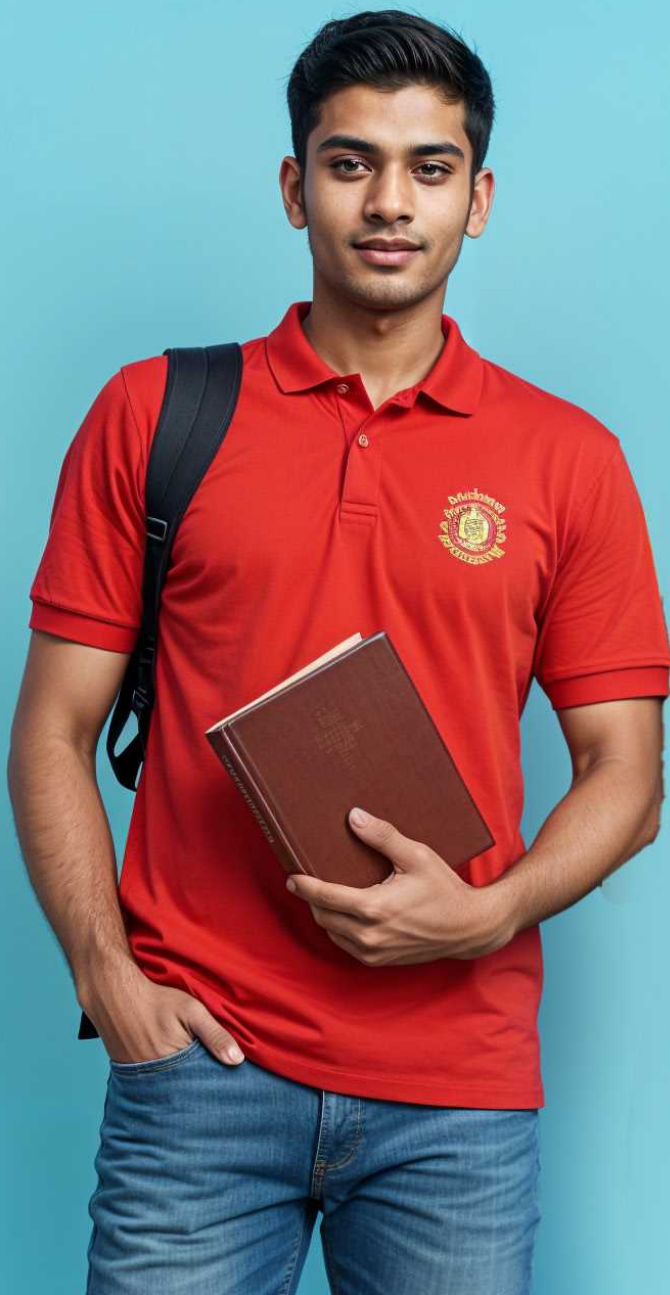


PEARSON BTEC LEVEL 5, HND in Manufacturing Engineering

Equivalent to Year 1 & Year 2 of a Bachelor's Degree

Course Content

- Engineering Design
- Engineering Maths
- Engineering Science
- Managing a Professional Engineering Project
- Production Engineering for Manufacture
- Quality and Process Improvement
- Research Project
- Professional Engineering Management
- Manufacturing Systems Engineering
- Lean Manufacturing
- Advanced Manufacturing Technology
- Further Mathematics
- Engineering Management
- Maintenance Engineering
- Sustainability
- Further Electrical, Electronic and Digital



Career Opportunities

- Manufacturing Specialist
- Quality Control Inspector
- Production Executive
- Process Analyst
- CAD/CAM Technician
- Automation Engineer
- Lean Manufacturing Specialist
- Manufacturing Engineer
- Tooling Engineer
- Operations Executive
- Plant Specialist
- Quality Assurance Executive
- Industrial Engineer



DIPLOMAS at UNISTEM



ENTRY REQUIREMENTS

Educational Qualifications

- Executive / Advanced Certificate in HRM from HRMI/ NIBM/ CIPM or equivalent OR
- GCE (A/L) with at least 2 passes (any stream) with English & Maths at O/Ls OR
- GCE (O/L) with at least 2 years work experience for Adult Candidates OR
- Graduates or Undergraduates OR
- Full or Part Professional Qualification OR
- Foundation / Certificate in HRM, Logistics, Supply Chain Management, Psychology, Counselling, Travel, Tourism, Hospitality Management, Project Management awarded by a recognised institution OR
- Any other qualification deemed equivalent to the above.

Work Experience

- For those without formal qualifications: GCE (O/L) with at least 2 years work experience in any field for Adult Candidates OR
- GCE (A/L) with at least 2 passes and 2 years Executive Experience.

Lecture Schedule: **Sunday from 8.45 am to 1.30 pm**

Duration: **12 months**

Medium: **Mixed (English/Sinhala)**

Diploma in Supply Chain Management & Logistics

Why Parents and Students should consider this Pathway?

Logistics and Supply Chain Management is becoming increasingly significant worldwide, with numerous job openings emerging in this sector, particularly in the Middle East. This expertise enhances employment prospects in any developed country and serves as a valuable qualification for those considering migration.

This diploma provides a thorough education, equipping newcomers with the knowledge and skills necessary to succeed in a career in supply chain and logistics. Additionally, it offers an accelerated path for motivated and ambitious students to earn a degree in a substantially shorter period.

What is Supply Chain Management (SCM)?

Supply Chain Management (SCM) involves overseeing the flow of goods and services from raw materials to final products. It encompasses planning, sourcing, production, logistics, and information management to ensure efficient and cost-effective delivery. SCM aims to optimize processes, reduce costs, and enhance customer satisfaction.

Is SCM an important function in an organisation?

Supply Chain Management (SCM) is a crucial function in an organization due to its significant impact on operational efficiency, cost reduction, and customer satisfaction. Effective SCM ensures timely delivery of products, optimizes resource use, minimizes waste, and enhances the organization's ability to respond to market changes and demands.

Is SCM considered a skills migration category?

Supply Chain Management (SCM) is considered a skills migration category. Professionals in SCM are in demand globally due to the need for efficient logistics and supply chain operations across industries. Countries often seek skilled SCM experts to enhance their economic competitiveness, optimize trade, and improve overall business efficiency.

What does a Diploma in SCM cover?

A Diploma in Supply Chain Management covers fundamental principles of logistics, procurement, inventory management, warehousing, transportation, and distribution. It includes supply chain strategy, operations, and technology, emphasizing efficiency, cost control, and customer satisfaction.

Employment prospects with a Diploma in SCM?

The Diploma prepares students to effectively embark on a supply chain related job and perform efficiently in a short period of time.

It is an perfect qualification (a) to seek employment in well paid career (b) to satisfy the requirements for overseas employment (c) to fulfill the requirements for career advancement (d) to move into a SCM job from a different field (e) to enable retired military officers to be employed in the corporate sector.

Course Content

1. Introduction to Logistics and Supply Chain Management

- Definitions and scope of logistics and supply chain management
- The role of logistics in the economy and organization
- Supply chain management principles
- Key logistics and supply chain processes

2. Supply Chain Operations and Planning

- Demand forecasting and planning
- Inventory management and control
- Production planning and scheduling
- Capacity planning and management
- Supply chain design and network optimization

3. Transportation and Distribution Management

- Modes of transportation and their characteristics
- Transportation planning and management- Distribution channels and strategies
- Warehousing and storage management
- Distribution network design

4. Procurement and Supplier Management

- Strategic sourcing and procurement processes
- Supplier selection and evaluation
- Supplier relationship management
- Contract management and negotiation
- Ethical and sustainable procurement practices

5. Inventory Management

- Types of inventory and their roles
- Inventory control techniques
- Economic order quantity (EOQ) model
- Inventory optimization strategies
- Technology in inventory management

6: Information Technology in Supply Chain Management

- Role of IT in supply chain management
- Supply chain information systems (SCIS)
- Enterprise resource planning (ERP) systems
- E-commerce and its impact on supply chains
- Emerging technologies in supply chain management

7. Global Supply Chain Management

- Globalization and its impact on supply chains
- International trade and regulations
- Global sourcing and logistics
- Risk management in global supply chains
- Cultural considerations in global supply chain management

8. Sustainable Supply Chain Management

- Sustainability concepts and principles
- Environmental impact of logistics and supply chains
- Green logistics practices
- Corporate social responsibility (CSR) in supply chain management
- Measuring and reporting sustainability performance

9. Supply Chain Strategy and Performance

- Developing supply chain strategies
- Aligning supply chain and business strategies
- Performance measurement and management
- Key performance indicators (KPIs) in supply chain management
- Continuous improvement in supply chains

10. Research Project or Work-Based Learning

- Introduction to research methodologies
- Identifying and formulating a research question or project
- Data collection and analysis techniques
- Presenting research findings – Reflective practice and learning from experience



Diploma in Project Management

Why Parents and Students Should Consider This Pathway?

Project management is becoming increasingly vital on a global scale, with numerous career opportunities emerging across various industries, especially in the Middle East. This skill set boosts employment prospects in developed countries and serves as a valuable credential for those planning to migrate.

This diploma, which is non-industry specific, provides an extensive education, equipping newcomers with the critical knowledge and skills necessary to excel in project management. Moreover, it offers an expedited path for motivated and ambitious students to earn a degree in a considerably shorter time frame.

What is Project Management?

Project Management involves directing and overseeing projects to ensure they meet specific objectives within constraints like time, budget, and resources. It includes planning, coordinating tasks, managing teams, and monitoring progress to deliver successful project outcomes that align with stakeholder expectations and quality standards.

Is Project Management an important function in an organization?

Project Management is vital for organizations as it drives the successful completion of projects, controls costs, and meets stakeholder needs. Effective project management ensures projects are delivered on time, resources are used efficiently, risks are managed,

and the organization can adapt to evolving project requirements and challenges.

Is Project Management considered a skills migration category?

Project Management is recognized as a skills migration category. Skilled project managers are sought after worldwide due to their ability to drive project success, enhance productivity, and achieve business goals. Many countries actively recruit project management professionals to support economic development and operational efficiency.

What does a Diploma in Project Management cover?

A Diploma in Project Management includes core topics such as project planning, execution, budgeting, risk assessment, and team leadership. It focuses on managing project lifecycles, stakeholder communication, and utilizing project management methodologies and tools to ensure projects are completed successfully and efficiently. This Diploma is non-industry specific, which means that the learning can be applied to any sector or organisation.

Employment prospects with a Diploma in Project Management?

The Diploma equips graduates to pursue careers in project management effectively. It is an excellent credential for obtaining well-paying positions, meeting global job requirements, advancing in one's career, transitioning from other fields into project management, and enabling career changes for retired military personnel into corporate roles.

Course Content

1. Introduction to Project Management

- Key concepts and definitions in project management
- The role of a project manager
- Project life cycle and phases
- Project management methodologies (e.g., Waterfall, Agile)

2. Project Planning and Scheduling

- Project scope management
- Work breakdown structure (WBS)
- Project scheduling techniques (Gantt charts, Critical Path Method)
- Resource allocation and management

3. Project Cost Management

- Project cost estimation techniques
- Budgeting and cost control
- Cost-benefit analysis
- Earned Value Management (EVM)

4. Project Risk Management

- Risk identification and assessment
- Qualitative and quantitative risk analysis
- Risk response planning
- Risk monitoring and control

5. Project Quality Management

- Quality planning and assurance
- Quality control techniques
- Continuous improvement in project management
- Quality standards and frameworks (e.g., ISO)

6. Project Communication Management

- Communication planning
- Stakeholder management
- Information distribution
- Managing project meetings and reports

7. Project Procurement Management

- Procurement planning
- Vendor selection and contract management
- Procurement processes and procedures
- Legal and ethical considerations in procurement

8. Project Integration Management

- Project charter development
- Project plan integration
- Change control management
- Closing project processes

9. Agile Project Management

- Principles and values of Agile methodology
- Agile frameworks (e.g., Scrum, Kanban)
- Agile project planning and execution
- Roles and responsibilities in Agile teams

10. Research Project or Work-Based Learning

- Introduction to research methodologies
- Identifying and formulating a research question or project
- Data collection and analysis techniques
- Presenting research findings
- Reflective practice and learning from experience

Diploma in Psychology & Counselling

Why Parents and Students Should Consider This Pathway?

Psychology is an essential and rapidly growing field globally, with increasing demand for professionals across various sectors. This qualification is an excellent complement to any profession, as understanding human behavior enhances job performance at all levels. It boosts career prospects in developed countries and serves as a valuable credential for those considering migration.

This diploma provides a thorough education, equipping students with the fundamental knowledge and skills necessary for careers in psychology and counselling. Additionally, it offers a fast-tracked pathway for ambitious and motivated students to earn a degree in a significantly shorter timeframe.

What is Psychology and Counselling?

Psychology and Counselling focus on understanding human behavior, emotions, and mental processes to offer support and therapeutic interventions. This field involves assessing mental health, providing guidance, and implementing strategies to help individuals improve their well-being and handle personal challenges. The aim is to enhance mental health and support personal growth.

Is Psychology and Counselling an important learning?

Psychology and Counselling play a crucial role in organizations by addressing mental health issues, boosting employee well-being, and improving overall productivity. Effective psychological support helps manage stress, resolve conflicts, and foster a positive work environment. Knowledge of psychology and counseling enriches any function by providing insights into human behavior, enhancing interpersonal interactions, and promoting a healthier workplace.

Is Psychology and Counselling considered a skills migration category?

Psychology and Counselling are recognized as a skills migration category. Professionals in this field are sought after globally due to the increasing demand for mental health services. Many countries actively recruit skilled psychologists and counselors to advance mental health initiatives and improve the quality of psychological care.

What does a Diploma in Psychology and Counselling cover?

A Diploma in Psychology and Counselling covers essential areas such as mental health assessment, therapeutic techniques, counseling theories, and client management. The program emphasizes understanding psychological disorders, applying therapeutic interventions, and developing skills in empathetic communication and ethical practice to support individuals effectively.

Employment prospects with a Diploma in Psychology and Counselling?

The Diploma in Psychology and Counselling equips graduates for fulfilling careers, offering a respected qualification for well-paying roles and global standards. It facilitates career advancement, sector transitions, and positive mental health impacts. Additionally, expertise in psychology enhances any role by providing deep insights into human behavior and improving interpersonal skills.



Course Content

1. Introduction to Psychology

- Overview of psychology as a science
- Major psychological theories and approaches
- Research methods in psychology
- Ethical considerations in psychological research

2. Developmental Psychology

- Theories of human development
- Stages of development from infancy to adulthood
- Cognitive and social development
- The impact of genetics and environment on development

3. Cognitive Psychology

- Theories and models of cognition
- Perception, attention, and memory
- Language and problem-solving
- Cognitive development and aging

4. Social Psychology

- Social cognition and perception
- Attitudes and persuasion
- Group behavior and social influence
- Interpersonal relationships and communication

5. Abnormal Psychology

- Definitions and classifications of psychological disorders
- Major categories of psychological disorders
- Causes and risk factors of mental illness
- Treatment approaches for psychological disorders

6. Introduction to Counselling

- Principles and goals of counselling
- The counselling process and relationship
- Core counselling skills and techniques
- Ethical and professional issues in counselling

7. Counselling Theories and Approaches

- Overview of major counselling theories (e.g., psychodynamic, cognitive-behavioral, humanistic)
- Application of counselling theories in practice
- Comparative analysis of counselling approaches
- Integrative and eclectic approaches to counselling

8. Counselling Skills Development

- Building rapport and trust with clients
- Active listening and empathy
- Questioning and reflecting techniques
- Managing challenging client situations

9. Applied Counselling and Psychology

- Application of psychological principles in counselling
- Case studies and practical examples
- Specialized areas of counselling (e.g., grief, addiction, trauma)
- Evaluation of counselling outcomes

10. Research Methods in Psychology and Counselling

- Research design and methodology
- Data collection and analysis techniques
- Writing and presenting research findings
- Ethical considerations in research

Diploma in Tourism & Hospitality Management

Why Parents and Students Should Consider This Pathway?

The tourism and hospitality sector holds the highest growth potential worldwide, with numerous job opportunities emerging in every country, especially in the Middle East. This field boosts employment prospects in any developed nation and serves as a valuable qualification for those considering migration.

This diploma provides a thorough education, equipping newcomers with the essential knowledge and skills to excel in a career in tourism and hospitality. Additionally, it offers a fast track for motivated and ambitious students to earn a degree in a significantly shorter period.

What is Tourism and Hospitality Management?

Tourism and Hospitality Management involves managing travel, accommodation, and leisure activities. It includes planning, marketing, service execution, and overseeing tourist facilities to provide exceptional and enjoyable experiences for guests. The focus is on optimizing customer satisfaction, improving service efficiency, and promoting sustainable tourism practices.

Is Tourism and Hospitality an important sector in an economy?

Tourism and Hospitality are critical sectors in any economy, contributing significantly to employment, GDP growth, foreign exchange earnings and cultural exchange. They generate income through tourism activities, hospitality services, and related businesses. These sectors also stimulate infrastructure development and promote local heritage and attractions, enhancing a country's international reputation and attracting foreign investment.

Is Tourism and Hospitality Management considered a skills migration category?

Tourism and Hospitality Management is recognized as a skills migration category. Professionals in this sector are globally sought after due to the expanding

tourism industry. Countries often recruit skilled hospitality experts to strengthen their tourism sector, elevate service standards, and drive economic growth.

What does a Diploma in Tourism and Hospitality Management cover?

A Diploma in Tourism and Hospitality Management includes core principles of tourism, hotel operations, event management, marketing, customer service, and sustainability. The curriculum focuses on hospitality strategy, operations, and technology, highlighting guest satisfaction, service excellence, and efficient management of tourism and hospitality services.

Employment prospects with a Diploma in Tourism and Hospitality Management?

The Diploma equips students to launch a career in tourism and hospitality and become proficient quickly. It is an excellent qualification for securing well-paying jobs, meeting overseas employment requirements, advancing one's career, transitioning into the tourism and hospitality field from another sector.



Course Content

1. Introduction to Tourism and Hospitality Management

- Overview of the tourism and hospitality industry
- Key concepts and terminology
- The role and impact of tourism and hospitality on the economy
- Career opportunities in tourism and hospitality

2. Tourism Planning and Development

- Principles of tourism planning
- Sustainable tourism development
- Tourism policy and planning frameworks
- Destination management and marketing

3. Hospitality Operations Management

- Hotel and lodging operations
- Food and beverage management
- Housekeeping and front office operations
- Customer service and guest relations

4. Marketing for Tourism and Hospitality

- Principles of marketing in tourism and hospitality
- Market research and segmentation
- Marketing strategies and campaigns
- Digital marketing and social media

5. Financial Management in Tourism and Hospitality

- Financial principles and practices
- Budgeting and financial planning
- Revenue management and pricing strategies
- Financial performance analysis

6. Human Resource Management in Tourism and Hospitality

- Recruitment and selection processes
- Training and development
- Performance management
- Employee relations and labor laws

7. Event Management

- Types of events in tourism and hospitality
- Event planning and coordination
- Marketing and promoting events
- Evaluating event success

8. Customer Experience Management

- Principles of customer experience management
- Designing and delivering memorable experiences
- Measuring customer satisfaction
- Handling complaints and service recovery

9. Sustainable Tourism and Hospitality

- Principles of sustainability in tourism and hospitality
- Environmental impact and management
- Social and cultural sustainability
- Best practices in sustainable tourism and hospitality

10. Research Project or Work-Based Learning

- Introduction to research methodologies
- Identifying and formulating a research question or project
- Data collection and analysis techniques
- Presenting research findings
- Reflective practice and learning from experience

Diploma in Professional Human Resource Management – Online

Career Focused Professional HR Qualification with Progression Pathways

Entire course delivered online and all assessments can be completed online

Diploma in HRM could be a strategy for securing a HR position as well as for competency enhancement and career advancement. This course can be described as an effective option available to an intelligent individual who wants to acquire a professional qualification which has an ideal balance between theory and practical HR applications.

Diploma consists of 9-modules comprehensively covering Operational HR, Strategic HR, Sri Lanka Labour Law, Industrial Relations, Management and Organisation Behaviour.

This Qualification is registered under Tertiary and Vocational Education Commission of Sri Lanka

Programme Structure

- 9 modules including the Research Project
- This course is accessible online to suit individual convenience of students living in Sri Lanka or anywhere in the world.
- The syllabus is identical to our regular courses conducted at HRMI.
- The student is considered as a regular on-campus student.
- The entire learning and assessments can be done online.
- Programme is delivered Sinhala and English Mixed medium



Course Content

1. Management Module

- Innovative Management for Turbulent Times
- Evolution of Management Thinking
- Designing Adaptive Organisations
- 2. Organisational Behaviour Module
- Dynamics of Behavior in Organizations
- Personality, Perception and Learning
- Group Behaviour : Group Dynamics & Teams

3. HRM Module Part I

- Functions of Human Resource Management
- Human Resource Planning
- Human Capital Management
- Role & Organisation of HR Function
- Role of the HR Practitioner
- The Impact of HRM on Performance
- Job & Role Design & Development
- Resourcing Strategies, Planning & Practices
- Recruitment & Selection, Induction & Release
- Reward Management
- Job Evaluation & Pay Structures
- Reward Systems, Contingent Pay & Benefits

4. HRM Module Part II

- Talent & Career Management
- Learning & Development Strategies
- Management Development
- Processes of Performance Management
- Performance Management Applications
- Employee Motivation

- Leadership Development

5. HR & Strategy Module

- Strategic Management & Balanced Scorecards
- Strategic HR, HR Scorecards & KPIs
- International HRM

6. Industrial Relations Module

- Sri Lanka Labour Law & Industrial Relations Practices
- Trade Unions and Collective Agreements
- Disciplinary Management & Grievance Handling procedure
- Safety, Health and Environment: Policies, Procedures & Practices

7. HRM in Practice

- Planning & delivering learning events
- Practice of Performance Management
- Handling Industrial Relations Issues
- Ethics in HRM
- Human Resource Information System

8. Counselling & Psychology Module

- Introduction to Counseling & Psychology
- Psychology & HRM
- Employee counseling
- Emotional Intelligence
- Change & Stress Management

9. HR Project Report



Diploma in Professional Human Resource Management – with Counselling & Psychology

1. Advantage: PROGRESSION OPPORTUNITIES

- a) Progression to BSc (Hons) HRM and OB Degree
- b) Progression to BSc (Hons) Business Management and Strategy Degree

complete the Degree in 18 months

2. Advantage: HR WITH COUNSELLING AND PSYCHOLOGY

This is the only HR Diploma available in Sri Lanka with an exhaustive content of Counselling and Psychology. This knowledge is essential for understanding and managing people and hence provides valuable insights for all HR professionals to function more effectively.

3. Advantage: SAVE TIME & MONEY

This programme admits students to the Diploma stage soon after A/L.

4. Advantage: COMPREHENSIVE CONTENT

The Content of the Diploma includes 40 topics – comprehensively covered over 400 hours of teaching, far exceeding the coverage of comparable professional qualifications.

5. Advantage: EMPLOYMENT FOCUSED QUALIFICATION with INTERNSHIP TRAINING

This qualification makes you 'Ready for Employment'. Course is designed to equip with all the knowledge to enable the student to take-up a HR Executive position. In order to facilitate employment, HRMI guarantees every non-working student an Internship Training opportunity in a reputed company. The recognition of the certificate, classroom learning, and the internship experience provides HRMI students a clear advantage in securing employment.

This Qualification is registered under Tertiary and Vocational Education Commission of Sri Lanka

Course Content

1. Management Module (Part I)

- Innovative Management for Turbulent Times
- Evolution of Management Thinking
- Designing Adaptive Organisations

2. Organisational Behaviour Module

- Dynamics of Behavior in Organizations
- Personality, Perception and Learning
- Group Behaviour : Group Dynamics & Teams

3. HRM Module (Part I)

- Functions of Human Resource Management
- Human Resource Planning
- Human Capital Management
- Role & Organisation of HR Function
- Role of the HR Practitioner
- The Impact of HRM on Performance
- Job & Role Design & Development
- Resourcing Strategies, Planning & Practices
- Recruitment & Selection, Induction & Release
- Reward Management
- Job Evaluation & Pay Structures
- Reward Systems, Contingent Pay & Benefits

4. HRM Module (Part II)

- Talent & Career Management
- Learning & Development Strategies
- Management Development
- Processes of Performance Management
- Performance Management Applications
- Employee Motivation
- Leadership Development

5. HR & Strategy Module

- Strategic Management & Balanced Scorecards
- Strategic HR, HR Scorecards & KPIs
- International HRM

6. Industrial Relations Module

- Sri Lanka Labour Law & Industrial Relations Practices
- Trade Unions and Collective Agreements
- Disciplinary Management & Grievance Handling procedure
- Safety, Health & Environment: Policies, Procedures & Practices

7. HRM in Practice

- Planning & delivering learning events
- Practice of Performance Management
- Handling Industrial Relations Issues
- Ethics in HRM
- Human Resource Information System

8. Counselling & Psychology Module (Part I)

- Introduction to Counseling & Psychology
- Psychology & HRM
- Employee Counseling
- Emotional Intelligence
- Change & Stress Management

9. Counselling & Psychology Module (Part II)

- General Psychology, Abnormal Psychology,
- Development Psychology
- Child Psychology, Health Psychology and
- Counselling Psychology
- Counselling Skills with Practical Session
- Ethical Behaviour of a Counsellor
- Counselling to Enhance Productivity
- Counselling to Enhance Employee Satisfaction & Engagement
- Counselling Techniques & Underpinning Theories

10. Management Module (Part II)

- Organization Environment, Social Responsibility & Ethics
- Foundation of Planning
- Communication
- Controlling
- Managing Change & Innovation
- Managing in a Global Environment Managing Operations

11. Industrial Psychology Module

- Introduction to Industrial Psychology
- Workplace Diversity
- Power & Politics
- Conflicts & Negotiations
- 12. One-day Changemaker Session
- 13. HR Project Report

Diploma in Business Management

Why Parents and Students should consider this Pathway?

This Diploma in Business Management is the Fast-Track option for young and ambitious students to complete a Degree in a record time. Students effectively waste 3 years or more waiting for results, engaged in A/L studies and delays in school functioning for many reasons.

The Pathway On completion of the Diploma in Business Management, students will seamlessly progress to the Higher National Diploma (HND) equivalent level and thereafter to the Bachelor's Degree Final Year.

In an era of uncertainty and challenge, pursuing a Business Management Diploma with multiple progression options is advantageous. Moreover, the student need not waste time and money pursuing short duration foundation or certificate courses.

Progression Opportunities Choose any one of the following Degrees

Completion Time: 24 months

- BSc (Hons) Human Resource Management and Organisational Behaviour
- BSc (Hons) Business Management and Strategy
- BA (Hons) International Tourism Management
- BA (Hons) International Logistics & Trade Finance
- BSc (Hons) Project Management
- BSc (Hons) International Accounting
- BSc (Hons) International Banking and Finance
- BA (Hons) Marketing Management

'READY FOR EMPLOYMENT' with GURANTEED INTERNSHIP TRAINING provided for all the students

Course Content

1. Business and the Business Environment
2. Marketing Essentials
3. Human Resource Management
4. Management and Operations
5. Management Accounting
6. Managing a Successful Business Project
7. Business Law
8. Innovation and Commercialization



Diploma in Professional Human Resource Management – 1 year

Direct Entry into Diploma

Career Focused Professional HR Qualification with Progression Pathways

This course has been designed to enable employed individuals and undergraduates / graduates to acquire a professional qualification that will provide a competitive advantage in the job market.

Diploma in HRM could be a strategy for securing a HR position as well as for competency enhancement and career advancement. This course can be described

as an effective option available to an intelligent individual who wants to acquire a professional qualification which has an ideal balance between theory and practical HR applications.

Diploma consists of 10-modules comprehensively covering Operational HR, Strategic HR, Sri Lanka Labour Law, Industrial Relations, Management and Organisation Behaviour

This Qualification is registered under Tertiary and Vocational Education Commission of Sri Lanka



Course Content

1. Introduction to Logistics and Supply Chain Management

1. Management Module

- Innovative Management for Turbulent Times
- Evolution of Management Thinking
- Designing Adaptive Organisations

2. Organisational Behaviour Module

- Dynamics of Behavior in Organizations
- Personality, Perception and Learning
- Group Behaviour : Group Dynamics & Teams

3. HRM Module Part I

- Functions of Human Resource Management
- Human Resource Planning
- Human Capital Management
- Role & Organisation of HR Function
- Role of the HR Practitioner
- The Impact of HRM on Performance
- Job & Role Design & Development
- Resourcing Strategies, Planning & Practices
- Recruitment & Selection, Induction & Release
- Reward Management
- Job Evaluation & Pay Structures
- Reward Systems, Contingent Pay & Benefits

4. HRM Module Part II

- Talent & Career Management
- Learning & Development Strategies
- Management Development
- Processes of Performance Management
- Performance Management Applications
- Employee Motivation
- Leadership Development

5. HR & Strategy Module

- Strategic Management & Balanced Scorecards
- Strategic HR, HR Scorecards & KPIs
- International HRM

6. Industrial Relations Module

- Sri Lanka Labour Law & Industrial Relations Practices
- Trade Unions and Collective Agreements
- Disciplinary Management & Grievance Handling procedure
- Safety, Health and Environment: Policies, Procedures & Practices

7. HRM in Practice

- Planning & delivering learning events
- Practice of Performance Management
- Handling Industrial Relations Issues
- Ethics in HRM
- Human Resource Information System

8. Counselling & Psychology Module

- Introduction to Counseling & Psychology
- Psychology & HRM
- Employee counseling
- Emotional Intelligence
- Change & Stress Management

9. HR Project Report

INTERNATIONAL DIPLOMA IN MANAGEMENT FOR TRAVEL & TOURISM

for African Region





PEARSON ASSURED INTERNATIONAL DIPLOMA IN MANAGEMENT FOR TRAVEL & TOURISM for African Region

A unique Diploma in Travel and Tourism for the African region?

The UN World Tourism Organization (UNWTO) projects that by 2025, the African region will attract 90 million tourists, generating over \$50 billion in revenue with an annual growth rate of 4% to 6%. Tourism-related employment is expected to reach 28 to 30 million jobs. These projections emphasize the positive outlook for Africa's tourism industry, fueled by increasing international interest, enhanced infrastructure, and targeted marketing efforts across various regions.

This significant expansion calls for the development of skills and expertise in the tourism sector across the African region to meet the growing demand for a skilled workforce.

For whom?

This Diploma equips school leavers as well as those seeking to enter the travel industry with the expertise needed to thrive in a rapidly expanding sector.

Tourism Careers and Entrepreneurial Opportunities

This program provides learners with the skills and knowledge needed to establish a travel-related business or pursue careers in travel agencies, tour operations, destination management, and tourism marketing. Graduates can explore roles as travel consultants, tour guides, destination planners, or tourism development officers, contributing to the promotion of Africa's diverse landscapes, cultures, and attractions.

The diploma empowers entrepreneurial individuals to launch an internet-based travel planning and logistics business, facilitating both inbound and outbound travel operations.

As the continent attracts more international and regional travelers, the Diploma in Travel and Tourism positions young professionals to play a crucial role in shaping the future of Africa's travel industry.

Learning Outcomes

1. Develop Expertise in African Tourism Promotion

Graduates will develop the ability to design and implement effective tourism promotion strategies, leveraging Africa's unique wildlife, cultural heritage, and adventure tourism opportunities. They will be able to attract inbound tourism by showcasing Africa's diverse destinations and experiences.

2. Develop Competency in Travel and Tour Operations

Graduates will gain practical skills in itinerary planning, tour guiding, and logistics management for both inbound and outbound tourism. They will be prepared to work in travel agencies, as tour operators, or in destination management, ensuring seamless travel experiences across Africa.

3. Knowledge of Sustainable and Responsible Tourism

Graduates will understand the importance of eco-tourism and responsible tourism practices, applying them to minimize environmental impacts and contribute to community development. This will position them for roles in sustainable tourism projects and conservation-based tourism operations.

4. Mastery of Tourism Marketing and Digital Promotion

Graduates will be skilled in digital marketing, African destination branding, and customer behavior analysis. These competencies will enable them to work in destination marketing organizations, tourism boards, or marketing departments, driving tourism growth through targeted promotion.

5. Proficiency in Event and MICE Tourism Management

Graduates will be equipped to plan and manage large-scale events, festivals, and MICE (Meetings, Incentives, Conferences, and Exhibitions) tourism, enhancing African tourism appeal. They will be prepared for careers in event planning and destination management organizations, contributing to the continent's growing event tourism sector

Learning Content

1. Introduction to Tourism and Hospitality

- Overview of Global and African Tourism and Hospitality
- Tourism Sectors in Africa
- Challenges and Opportunities

2. Unique Africa: How could we promote Tourism in Africa?

- Wildlife Safaris
 - Rich Cultural Heritage
 - Adventure Opportunities
- Breathtaking Landscapes
 - Eco-Tourism & Conservation
 - World-Class Beaches
- Vibrant Festivals and Music
 - Authentic Culinary Experiences

3. Travel and Tour Operations in Africa

- Inbound and Outbound Tourism
- Tour Guiding and Management in Africa
- Itinerary Planning and Logistics in African Tourism
- Collaborating in the Travel Industry

4. African Cultural Heritage and Tourism

- Cultural Tourism in Africa
- Heritage and Community-Based Tourism
- Responsible Tourism in Africa

5. Sustainable Tourism Practices in Africa

- Eco-tourism in Africa
- Environmental Management in African Hospitality
- Tourism Impacts on African Communities

6. Event Management & MICE Tourism in Africa

- MICE Tourism in Africa
- Planning African Cultural and Festival Events
- Destination Marketing for African Events

7. Tourism Marketing and Promotion in Africa

- African Destination Branding
- Digital Marketing for African Tourism
- Customer Behavior and Market Segmentation in African Tourism

8. Customer Service and Interpersonal Skills

- Effective Communication
- Conflict Resolution and Crisis Management

9. Emerging Trends in African Tourism

- Adventure and Wildlife Tourism in Africa
- Wellness and Health Tourism in Africa
- Urban vs. Rural Tourism in Africa

10. Research Project



Entry Requirements

1. For School Leavers:

- Completion of secondary education (with a Pass in English).
- Typically, a certificate such as:
 - o Senior Secondary School Certificate (or its equivalent)
 - o General Certificate of Education (GCE) Ordinary Level
- Age Requirement: At least 17 years old.

2. For Employed Individuals (Mature Applicants):

- Work Experience: A minimum of 2 years of relevant work experience in the travel, tourism, or hospitality industry with English proficiency.

Duration: 1 year

Medium: English

Assessments : All modules will be assessed by Assignments only

Delivery Schedule

- Online Lectures delivered every Saturday
 - o UTC : 2.00 pm to 5.00 pm
 - o Nairobi : 5.00 pm to 8.00 pm
 - o Bangkok : 9.00 pm to 12.00 Mn
 - o Colombo : 7.30 pm to 10.30 pm
- All recordings of online lectures will be available for downloading.

Fees: International Students

- Course Registration Fee: USD 50
- Pearson UK Registration Fee: USD 150
- Course Fee: USD 600 – Payable in 2 Installments
- 1st installment to be paid at the course commencement

Fees: Sri Lankan Students

- Course Registration Fee: SL Rs. 15,000
- Pearson UK Registration Fee: SL Rs. 45,000
- Course Fee: SL Rs. 180,000 – Payable in 12 Installments
- 1st installment to be paid at the course commencement





CERTIFICATE IN
ICT
at UNISTEM





ICT CERTIFICATE COURSES

**Certificate in
Firewall Configuration
for Firewall Administrators**

**Certificate in
Networking Configuration
and Management for
Network Administrators**

Entry Requirements for all Certificate in ICT

- GCE (A/L) at least 2 passes (any stream) with English & Maths at O/Ls OR
- GCE (O/L) with at least 2 years IT experience
- Ideally suitable for candidates holding an IT related qualification and wishing to develop employment focused knowledge in Firewall administration.
- Ideally suitable for candidates holding an IT related qualification and wishing to develop employment focused knowledge in Networking.
- Candidates already engaged in Firewall or Networking related job rolls

Lecture Schedule

Sunday from 3 pm to 6 pm





Certificate in Firewall Configuration for Firewall Administrators

Certificate in Firewall Configuration for Firewall Administrators

Course Content

1. Introduction to Network Security and Fortinet Firewalls

- Overview of network security principles
- Introduction to Fortinet and FortiGate firewalls: Roles and importance
- Understanding FortiGate's basic concepts and architecture

2. Initial FortiGate Setup

- FortiGate installation and initial configuration
- Configuring interfaces, IP addressing, and basic connectivity
- Lab: Basic FortiGate setup and initial connectivity tests

3. Network Segmentation and Zones on FortiGate

- Understanding network segmentation and zones in FortiGate
- Configuring internal, external, and DMZ zones on FortiGate
- Lab: Implementing network zones and testing inter-zone communication

4. Basic FortiGate Firewall Policies

- Creating and managing basic firewall policies in FortiGate
- Allowing and blocking traffic by IP address, port, and protocol
- Lab: Configuring simple allow/deny policies and verifying functionality

5. Advanced Policy Management in FortiGate

- Prioritizing and ordering policies
- Introduction to Stateful and Stateless filtering in FortiGate
- Lab: Configuring complex policies and troubleshooting conflicts

6. NAT Configuration on FortiGate

- Understanding NAT, Port Forwarding in FortiGate
- Configuring NAT rules and Virtual IPs (VIPs)
- Lab: Setting up NAT for internal network access to external resources

7. FortiGate VPN Configuration – Part 1

- Introduction to VPNs: Types and purposes
- Setting up site-to-site IPsec VPN on FortiGate
- Lab: Configuring and testing a basic IPsec VPN connection

8. FortiGate VPN Configuration – Part 2

- Configuring SSL VPN for remote access on FortiGate
- Integrating VPNs with firewall policies
- Lab: Implementing SSL VPN and testing remote connectivity

9. User Authentication and Access Control in FortiGate

- Configuring user authentication (RADIUS, LDAP) in FortiGate
- Implementing role-based access control (RBAC)
- Lab: Setting up user authentication and testing access policies

10. FortiGate Intrusion Detection and Prevention (IPS)

- Introduction to IPS/IDS on FortiGate and their configuration
- Customizing IPS signatures and alerts
- Lab: Setting up IPS/IDS and analyzing security events

11. Application Control and Web Filtering in FortiGate

- Understanding FortiGate's application control and web filtering features
- Configuring application layer filtering and deep packet inspection (DPI)
- Lab: Implementing application filtering and testing traffic control

12. Traffic Shaping and Quality of Service (QoS) in FortiGate

- Introduction to QoS and traffic shaping in FortiGate
- Configuring bandwidth management and traffic prioritization
- Lab: Implementing QoS policies and analyzing traffic flow

13. FortiGate Logging and Monitoring

- Configuring logging and monitoring on FortiGate
- Setting up real-time alerts and monitoring tools
- Lab: Monitoring FortiGate traffic and analyzing logs

14. High Availability (HA) and Load Balancing with FortiGate

- Concepts of high availability and load balancing in FortiGate configurations
- Configuring HA and load balancing features
- Lab: Setting up and testing firewall redundancy and failover mechanisms

15: Securing FortiGate Access

- Best practices for securing FortiGate administrative access
- Configuring secure access protocols (SSH, HTTPS) on FortiGate
- Lab: Implementing and testing secure access controls

16. Advanced FortiGate Policy Configuration

- Implementing time-based policies and schedules
- Configuring custom security policies and exceptions
- Lab: Setting up advanced policies and verifying their impact on network security

17. FortiGate Backup and Restore

- Strategies for backing up and restoring FortiGate configurations
- Automating backups and ensuring disaster recovery
- Lab: Performing a backup and restoring a FortiGate configuration in a lab environment



18. FortiGate Firmware Updates and Patch Management

- Importance of regular updates and patch management for FortiGate
- Applying firmware and software updates on FortiGate
- Lab: Updating FortiGate firmware and testing for post-update stability

19. Handling Common FortiGate Challenges

- Troubleshooting common FortiGate issues (connectivity, policy conflicts, etc.)
- Diagnosing and resolving network security breaches on FortiGate
- Lab: Simulating and resolving common FortiGate problems

20. Real-World FortiGate Configuration Scenario

- Applying learned concepts to a complex real-world scenario
- Designing and implementing a FortiGate configuration for a business network
- Lab: Group project on configuring a FortiGate for a simulated company environment

21. Network Security Testing with FortiGate

- Conducting penetration testing on FortiGate configurations
- Using tools like Wireshark, Nmap, and FortiAnalyzer for testing
- Lab: Performing security assessments and analyzing results on FortiGate

22. Compliance and Best Practices with FortiGate

- Understanding FortiGate compliance with industry standards (e.g., PCI-DSS, GDPR)
- Best practices for maintaining FortiGate security
- Lab: Configuring FortiGate settings to meet compliance requirements

23. Fortinet Certification Preparation – Part 1

- Overview of Fortinet certification paths (NSE 4, NSE 5, etc.)
- Reviewing key concepts and exam objectives
- Lab: Practice scenarios aligned with certification exam topics

24. Fortinet Certification Preparation – Part 2

- Mock exam: Simulating Fortinet certification exams
- Detailed review of mock exam results and key areas for improvement
- Final course review and preparation strategies for Fortinet certification exams



Certificate in Networking Configuration & Management for Network

Certificate in Networking Configuration and Management for Network Administrators

Course Content

1. Introduction to Networking

Theory:

- Overview of networking fundamentals and terminology
- Network topologies and models (OSI and TCP/IP)
- Introduction to network devices: routers, switches, access points

Practical:

- Hands-on lab: Building a basic network topology with routers and switches
- Identifying and configuring network devices

2. Basic Network Configuration

Theory:

- Setting up and configuring network devices
- IP addressing and subnetting

Practical:

- Lab: Configuring router and switch interfaces, assigning IP addresses
- Troubleshooting connectivity issues using ping and traceroute

3. Routing Basics

Theory:

- Concepts of static routing and default routes

Practical:

- Lab: Implementing static routing between routers
- Testing and verifying connectivity with various routing scenarios

4. Dynamic Routing Protocols

Theory:

- Understanding RIP, OSPF, and EIGRP protocols

Practical:

- Lab: Configuring and troubleshooting OSPF and EIGRP
- Using simulation tools to observe routing protocol operations

5. VLANs and Inter-VLAN Routing

Theory:

- Concepts of VLANs and trucking
- Inter-VLAN routing techniques

Practical:

- Lab: Creating VLANs and configuring inter-VLAN routing on switches
- Verifying VLAN configurations and communication between VLANs

6. Network Address Translation (NAT)

Theory:

- Types of NAT and their applications

Practical:

- Lab: Configuring NAT for internal and external network access
- Simulating NAT scenarios and troubleshooting common issues

7. Access Control Lists (ACLs)

Theory:

- Understanding and creating ACLs for traffic control

Practical:

- Lab: Configuring standard and extended ACLs on routers
- Testing ACLs to filter and control network traffic

8. Network Security Basics

Theory:

- Introduction to network security concepts and practices

Practical:

- Lab: Configuring basic security features like firewalls and IDS/IPS
- Implementing security measures and evaluating their effectiveness

9. Quality of Service (QoS)

Theory:

- QoS concepts and applications

Practical:

- Lab: Configuring QoS policies to prioritize network traffic
- Monitoring and analyzing QoS performance

10. Wireless Networking

Theory:

- Basics of wireless networking, standards, and security

Practical:

- Lab: Setting up and securing a wireless network with access points
- Troubleshooting wireless connectivity and performance issues

11. Network Troubleshooting and Analysis

Theory:

- Common network issues and troubleshooting techniques

Practical:

- Lab: Using diagnostic tools (ping, traceroute, Wireshark) to troubleshoot network problems
- Hands-on exercises to resolve real-world network issues

12. Network Monitoring and Management

Theory:

- Network monitoring tools and techniques

Practical:

- Lab: Configuring network management software (SNMP, Syslog)
- Monitoring network performance and analyzing logs

13. Advanced Routing and Switching

Theory:

- Advanced routing protocols (BGP, MPLS)
- Advanced switching features (STP, EtherChannel)

Practical:

- Lab: Implementing BGP and MPLS configurations
- Setting up and testing advanced switching features



14. VPNs and Remote Access

Theory:

- VPN concepts and types (IPsec, SSL)

Practical:

- Lab: Configuring VPNs for secure remote access and site-to-site connections
- Testing and verifying VPN configurations

15. Data Center Networking

Theory:

- Data center networking concepts (SAN, VLANs)

Practical:

- Lab: Configuring data center networking components (switches, storage)
- Managing and optimizing data center networks

16. Cloud Networking

Theory:

- Basics of cloud networking and services (AWS, Azure)

Practical:

- Lab: Integrating cloud resources with on-premises networks
- Configuring cloud-based networking solutions

17. Network Automation and Scripting

Theory:

- Introduction to network automation and scripting tools (Python, Ansible)

Practical:

- Lab: Writing and running scripts to automate network configurations and tasks
- Automating common network management tasks

18. Network Design Principles

Theory:

- Key principles of network design (scalability, redundancy)

Practical:

- Lab: Designing network topologies for various scenarios
- Creating and presenting network design solutions to peers

19. Compliance and Best Practices

Theory:

- Network compliance standards (PCI-DSS, GDPR)

Practical:

- Lab: Configuring network settings to meet compliance requirements
- Evaluating network setups against compliance checklists

20. Real-World Networking Scenario

Practical:

- Group Project: Designing and implementing a complete network solution for a simulated organization
- Collaborating on a real-world networking scenario, including configuration, troubleshooting, and optimization

21. Certification Preparation – Part 1

Theory:

- Overview of relevant networking certifications (CCNA, CompTIA Network+)

Practical:

- Lab: Practice scenarios aligned with certification exam topics
- Reviewing key concepts and exam objectives

22. Certification Preparation – Part 2

Practical:

- Mock Exam: Simulating certification exams to assess knowledge and readiness
- Detailed review of mock exam results and focus areas for improvement
- Final course review and preparation strategies for certification exams

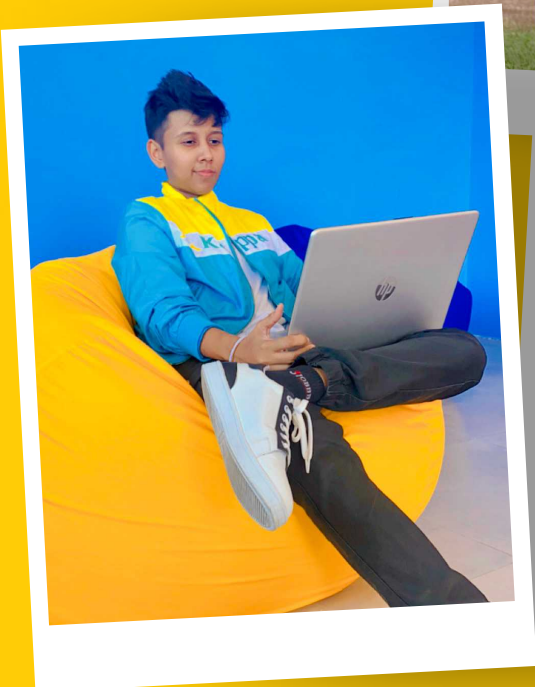


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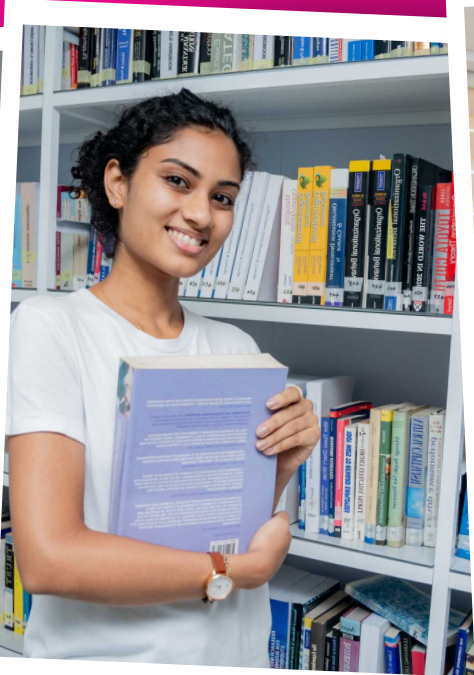


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